
 CREATED BY GUERILLA REALTY

**FSBO Master Followup**

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| **Author:** | **Scenario:** | **Impact:** |
| Jason Morris | FSBO Followup Call | unknown |

**Setting the Stage**

To be used in conjunction with the [FSBO Master First Call Script](https://docs.google.com/document/d/1izJeMJTEbJjC1xNPnoFLqLA9GCpcC2Zu93zynIuffbM/edit?usp=sharing).

**The Script**

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| **ME:** | (After sending a pre-listing package via email)Hi this is [Name] with [Company] and I wanted to make sure you got my package and see if you have any questions about my company and me?(Answer any questions and try to close for an appointment again)  |
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**About the Author**

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| **Jason Morris** | Jason Morris is one of the top agents in South Carolina and has become a personal coach to hundreds, training them to become a master at taking listings through contacting FSBO and Expired leads. Not only does he share scripts and in-depth training on techniques he uses daily, he gives the invaluable behind-the-scenes look at WHY it all works.You can find him and more of his training at <http://jasonmorrisgroup.com> |

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